



# Occupational Road Risk a continuing journey

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## "There are lots of reasons why this isn't an issue for me"

- My drivers know how to handle their vehicles
- Everyone has passed a driving test
- Everyone has a driving license before we let them drive
- I can't influence the behaviour of people when they drive
- Driving isn't anything to do with health and safety
- Driver training will fix the problem
- My insurance covers the costs so why worry
- Some Road Traffic Accidents are inevitable and there is nothing I can do about that.





## "What's the worst that could happen?"

In the UK more people die at work due to driving than all other causes combined. We have a national strategy to combat less than 200 deaths a year in construction, what about the 600 work related deaths on the road?

Think about the effort you put into protecting the safety of your employees – how much effort does your most hazardous business activity justify?





## Why is it an issue for business?

- Duty of Care
- Time pressures
- High mileage
- In car distraction
- Vehicle types
- Someone else's property
- Non productive time





# Apart from less accidents are there any other benefits?

- Protecting your reputation with...
  - your employees
  - the public at large
  - your customers?
- Environmental impact
  - safety environmental synergies
  - managing your carbon footprint
  - fuel saving implications

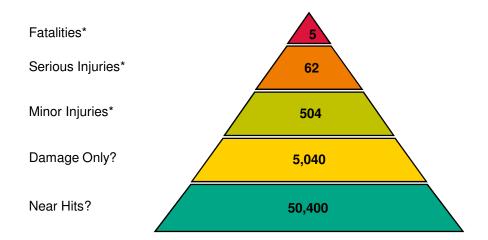


Cost savings and Efficiency



## What are the real costs?

- For every £1 recovered through insurance, there are £8-53 in uninsured losses
- What are the hidden costs?
  - absenteeism
  - lost productivity, late deliveries, brand damage, high staff turnover, etc.
- We use a conservative 2x multiplier



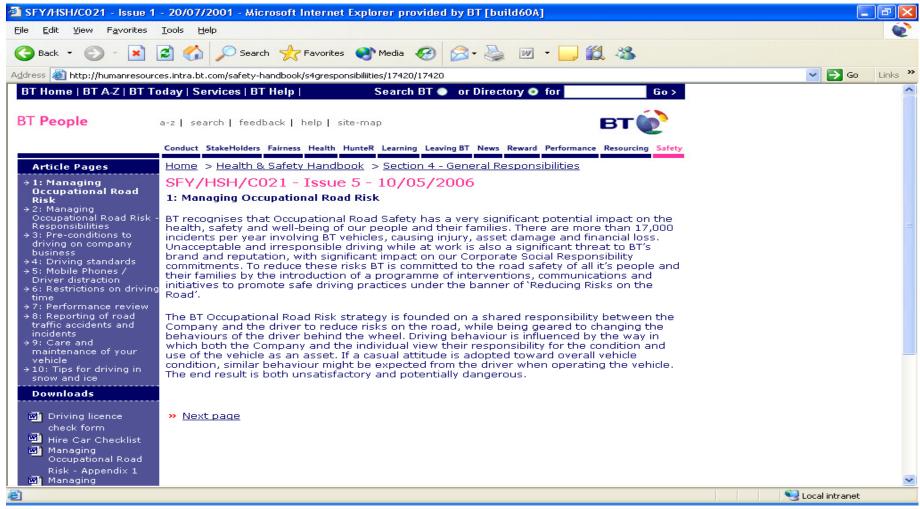




Profits from 1 million phone lines is needed to repair our fleet every year



## What do we try to achieve?





## Who is involved?

- Drivers
- Line Managers
- Senior Managers and Policy Ma
- Health and Safety Specialists
- Risk Managers
- External Consultants
- Fleet Managers
- Insurers
- Trades Unions



#### What do we do?

- Set standards
- Bring road risk issues into the business mainstream
- Encourage personal responsibility
- Select the right tools for the job
- Assess the risks
- Intervene to stop things going wrong
- React when things have gone wrong
- Monitor performance
- Learn from our experience
- Learn from the experience of others
- Seek to continuously improve our methods



#### **Driver Assessment**



On Line Assessment

Evaluates Drivers based on

- Age
- Accident History
- Mileage
- Hazard Perception
- Attitude
- Behaviour
- Knowledge



## Interventions



#### **On Road Training**

SAFED Programme

Back in Control

Van Familiarisation

Personal Focus Courses



## Interventions

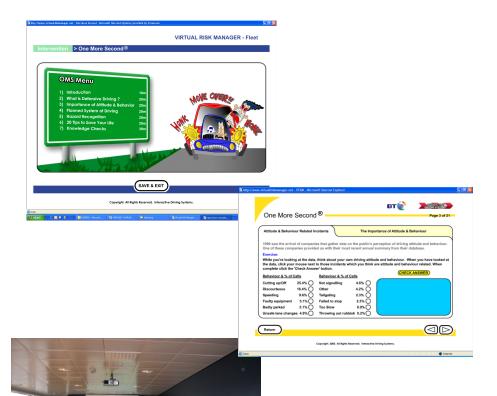


#### **Administrative**

- Manager led 1:1
- Vehicle condition checks
- License check
- Pledge



### Interventions

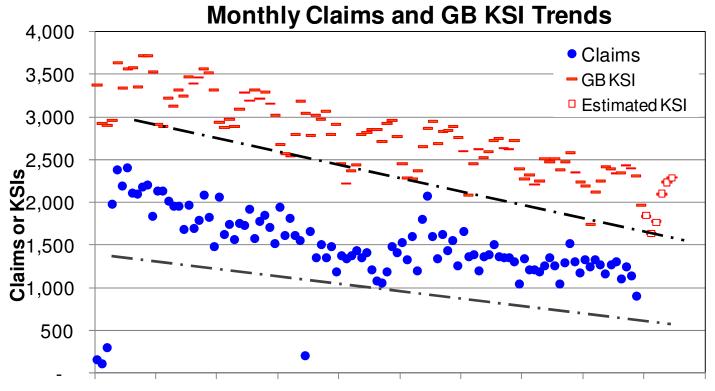


#### Education

- One More Second
- Road Skills
- Whose Risk is it Anyway
- Risk Foundation
- Driver of the Year
- •Communications Programme
- •Friends and Families Programme



## What difference will it make?



Jan-01Jan-02Jan-03Jan-04Jan-05Jan-06Jan-07Jan-08Jan-09Jan-10 **Date** 

A large PLC with a long term road risk management programme has a lower rate of all claims (mostly minor bent metal type incidents) than the rate of people killed or seriously injured on the UK roads

If you are doing nothing you are likely to be performing at the national average.

How much avoidable suffering and cost does this mean for your business?



#### The future

- Licensing checks
- Reward and Recognition
- Telematics
- Data Led Interventions and Profiles

"The greatest danger for most of us
is not that our aim is too high
and we miss it
but that it is too low
and we reach it."

Michelangelo

